

Work Truck West – Canoe Procurement Group FAQ

This FAQ is designed to help Work Truck West customers and sales representatives understand how to access our truck solutions through the Canoe Procurement Group of Canada.

1. What is the Canoe Procurement Group of Canada?

The Canoe Procurement Group is one of the largest municipal buying groups in Canada. It allows municipalities, school districts, and other eligible organizations to purchase vehicles and equipment through pre-negotiated contracts without the need for a traditional RFP process.

2. What does it mean that Work Truck West is an approved vendor?

As an approved vendor, Work Truck West can supply complete work-ready truck packages directly to Canoe members. This includes dump trucks, plow and sander packages, utility service bodies, flat decks, crane trucks, and more.

3. Who qualifies to purchase through the Canoe contract?

Eligible purchasers include municipalities, school districts, regional districts, non-profits, and other public sector organizations that are members of the Canoe Procurement Group.

4. What are the benefits of purchasing through the Canoe contract?

Benefits include a streamlined procurement process, reduced administrative workload, faster delivery timelines, and full compliance with public sector purchasing regulations.

5. How do I place an order through the Canoe contract?

Contact Work Truck West directly to discuss your fleet needs. Our team will guide you through the process, confirm your eligibility, and provide a quote under the Canoe contract.

6. What if my organization is not a Canoe member?

No problem! If you're not currently a Canoe member, you can sign up to become one. <https://canoeprocurement.ca/members/> to learn more and apply.

7. Who can I contact for more information?

For sales inquiries or more information about the Canoe contract, please contact:

Work Truck West Sales Team

1.800.255.5211

sales@worktruckwest.com

www.worktruckwest.com